

Certified Fund Raising Executive *The* credential for fundraising professionals

CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) a record of the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended and, where necessary, fill in the session title. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: AFP Chicago Chapter

Title of Activity: Midwest Conference on Philanthropy – Philanthropy Builds

Community

Names of Presenter(s): Various/RoundTables

Dates and Location: 12 November, 2009 – Chicago, IL

| Date: Thursday, 12 November, 2009 | |
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| Session: 9:00am – 10:30am (1.5 hr) | |
| Plenary Session: Building Donor Loyalty | |
| Session: 10:45am – 12:00pm (1.25 hr) | |
| Track 1: Working in Partnership with High | |
| Level Fund Raising Volunteers | |
| Track 2: How to Take the Fear Out of Asking: A | |
| Training Workshop for Board and Staff | |
| Track 3: The Art of Delegation: Empowering | |
| Employees in a Not-for-Profit Environment | |
| Track 4: Charity and the "Shadow of the Self" | |
| Session: 1:15pm – 2:30pm (1.25 hr) | |
| Track 1: Multicultural Resource Development: | |
| Effective Practices to Broaden Your Donor Base | |
| ☐ Track 2: Using, Managing and Training | |
| Volunteers in Your Planned Giving Program | |
| Track 3: New Research: Funding the Capital | |
| Campaign and It's Implications for Nonprofit | |
| Leadership | |
| Track 4: Donor Psychology: New Thinking and | |
| New Ideas | |
| Session: 2:45pm – 4:00pm (1.25 hr) | |
| ☐ Track 1: Introduction to Major Gifts: From | |
| Essentials to Turning No to Yes | |
| ☐ Track 2: Preparing the Volunteer for Solicitation | |
| Success: The Skills, Attributes, and Tools Needed | Total number of contact hours attended: |
| to Do the Job | Total number of contact hours attended. |
| Track 3: Addressing the Challenges of Being a | |
| Minority Leader in a Majority Organization | (number of contact hours = number of Education points) |
| Track 4: Philanthropy: A Conversation between | |
| Generations | r · ······ / |